Brexit

Harvard Business School

Andrew Benito

Chief European Economist, Eisler Capital Research Fellow, IZA. https://andrewbenito.github.io/AlphaBetEcon/

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Of Macro and Markets

- 1. Financial markets gauge and price probabilities of different outcomes, including macro outcomes
- Capital Markets update these probabilities and scenarios rapidly in response to news
- Brexit an example
- Contrast: 'short-termism'

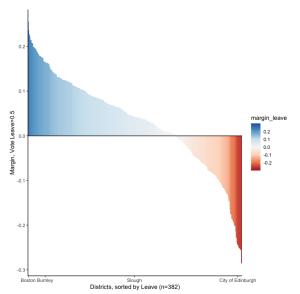
Legal/institutional change: "Britannia Waves the Rules"

- 1. June 2016 EU Referendum: UK rejects the status quo ante, without specifying the alternative to EU membership
 - ► Economics a partial reversal of the 50y+ Globalisation trend
 - Politics unprecedented in EU to reject status quo; to Leave
- 2. Changes UK position within Rodrik's Globalisation 'Trilemma'
 - Less globalisation (more trade frictions with EU Single Market)
 - ...prioritising national Sovereignty.
 - ► EU and its Single Market are a (big) regulatory union
- 3. A discontinuity between EU Single Market and any trade deal
 - ...within EU, UK specialised in financial services, HE, autos. A services-based economy (not covered by any trade deal)
- Complicates the task for financial markets of pricing probabilities and scenarios

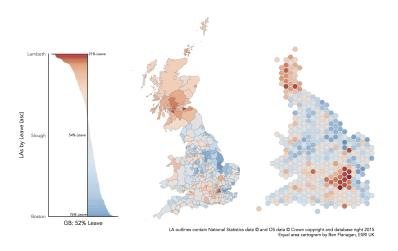
Why the UK chose more Sovereignty over Globalisation

- ► Trade view now recognises concentrated costs of Globalisation
 - ▶ Some benefits of G are dispersed eg. lower margins;
 - ► Some benefits concentrated in London eg. financial sector, HE
 - Capitalised in housing/CRE prices inhibiting internal mobility
 - Regionally unbalanced and Politically fragile
- Trigger Pre-crisis belief in trickle-down (across regions) no longer supported post-crisis: bailouts vs. fiscal austerity and prolonged productivity slowdown
- ▶ Ditto, perception of costs and benefits of EU immigration
- Brexit a vote against the 'London' Consensus that had prioritised Globalisation over Sovereignty. A symptom. Yet...
 - ► Who is sovereign? (Gov or Parliament? Which Government?)
 - ▶ Identity UK and Ireland in EU allowed being a Brit and/or Irish

The Brexit vote: divided by locality; two-thirds of districts voted Leave

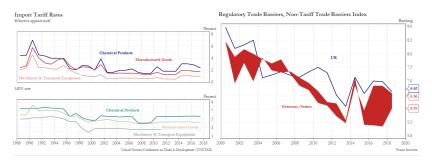


Regional separation – national and/or urban



► Boston votes Leave!

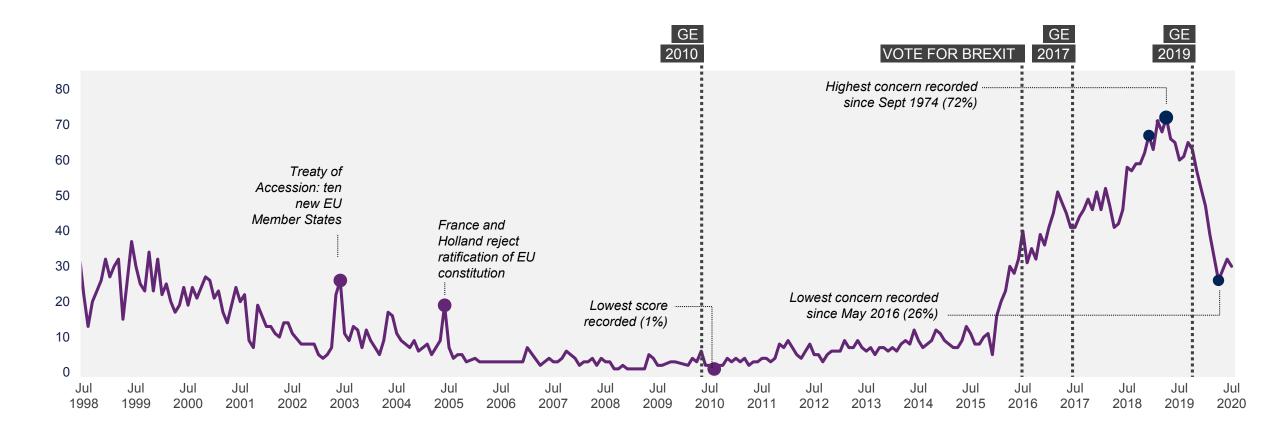
Rejecting the Globalisation trend I



▶ Yet Trade has not really featured as a major UK political issue

EU / Europe / Brexit

What do you see as the most/other important issues facing Britain today?



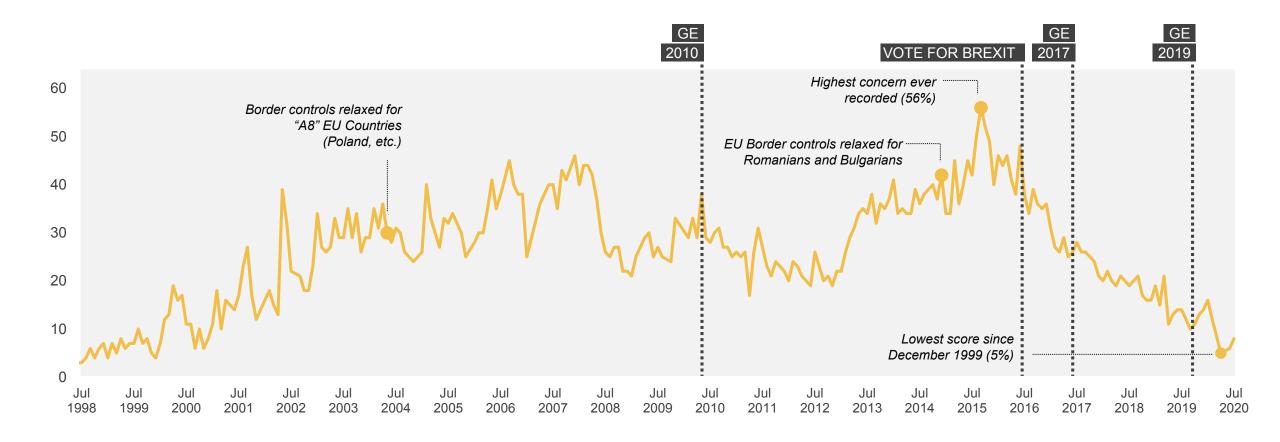
Base: representative sample of c.1,000 British adults age 18+ each month, interviewed face-to-face in home N.B. April 2020 data onwards is collected by telephone; previous months are face-to-face

Source: Ipsos MORI Issues Index



Immigration / Immigrants

What do you see as the most/other important issues facing Britain today?

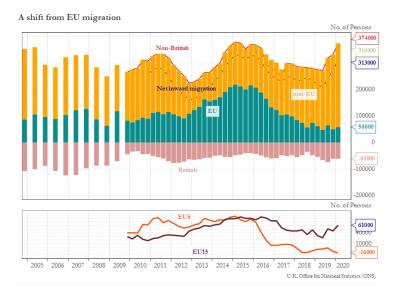


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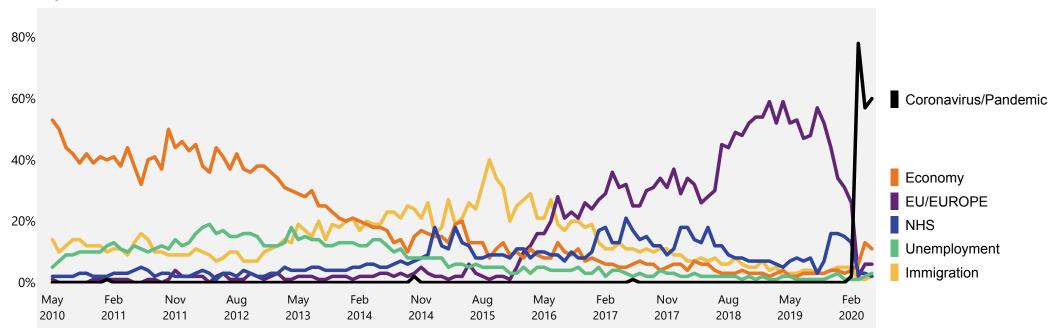
Rejecting the Globalisation trend II – EU Immigration



Single Biggest Issue 2010 - 2020

What do you see as the **most important** issue facing Britain today?

Top mentions %

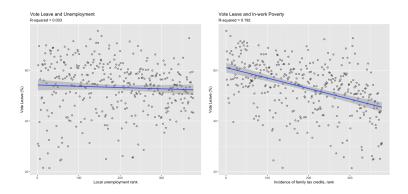


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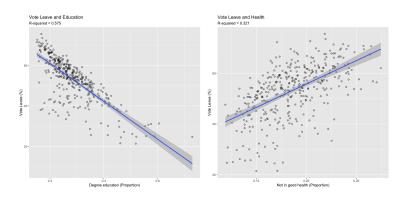
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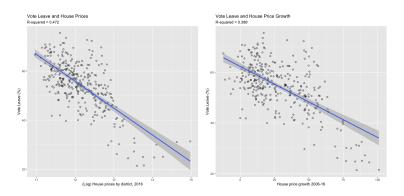
Left behind by Globalisation / the policy consensus? Jobs v. in-work poverty



Left behind by Globalisation / policy consensus? Education and Health



Left behind by Globalisation / policy consensus? Housing



- ► House prices capitalise local differences and housing became a major political issue in its own right (unlike trade).
- ► The Brexit vote was not about trade, even though some of its effects will be.

"Get The Message": 'Take back control' a free option

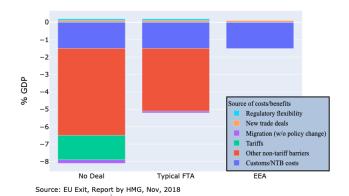


Brexit economics: 'Textbook'

- ► Steady-state A weaker real exchange rate needed to crowd in new exports, as access to EU export markets is reduced.
 - ► Lower living standards / productivity. Reduced gains from trade (which are gains from specialisation in a larger market).
 - ► Trade gravity means 'global Britain' won't compensate
- ► Transition Legal trade arrangements unchanged until Jan-21. (Forward-looking) GBP weakens anticipating new steady-state
 - ► Uncertainty weighs on business investment.
 - ► But lower GBP supports non-EU export margins
 - Yet, it squeezes household real incomes through higher inflation...
 - ...although households 'smooth-through' this;
 - ...encouraged by BoE policy, incl credit, easing.
- ► FX and Interest Rate markets key in smoothing adjustment
- Institutional questions unresolved. Bouts of risk premium

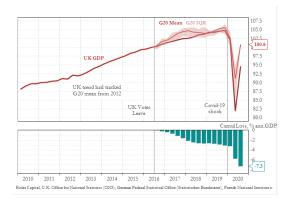


Brexit in the Long-run (or **Project Fear?**)

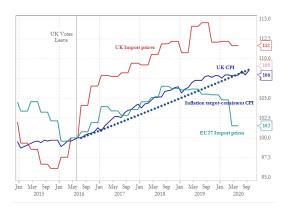


UK Gov. estimates for how the level of GDP (in 2030) would differ for different versions of Brexit, relative to remaining in the EU.

Brexit 'Transition' Economics: Meh?



Brexit 'Transition': Accommodating a higher price level through higher import prices on a weaker currency

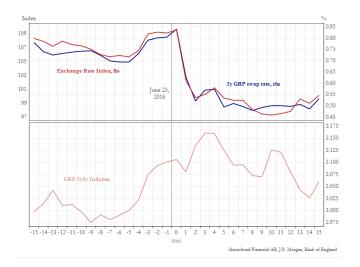


How to think about the financial market reaction

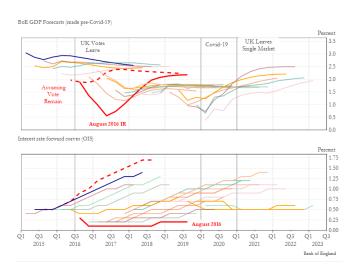
Brexit shock?	GBP	GBP Rates	Inflation
Weaker Demand	+	↓	↓
Weaker Supply	\downarrow	土	\uparrow (Short-run)
Institutional weakness	+	\uparrow (Long-run)	↑

Table: Classifying the market reaction

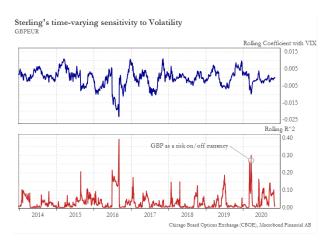
What financial markets initially thought of it



Brexit Transition: How macro views and markets evolved



Sterling - a more 'risk on/off' currency

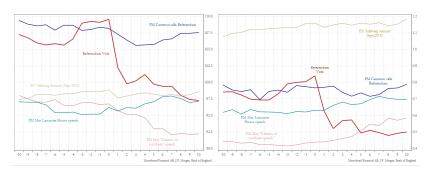


Equity markets signal weaker growth (or large sector-level compositional effects)

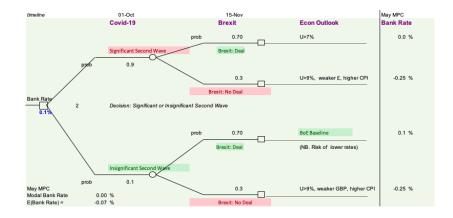


Bouts of risk premium. Short-lived institutional doubts?

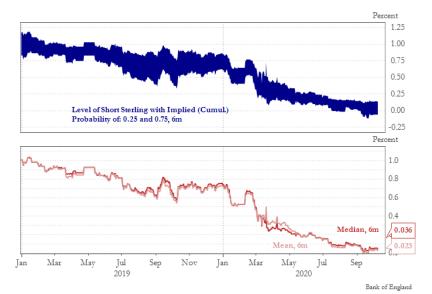
Sterling FX and 2y swap rates within days of Brexit-related Political events



Financial markets – what price for the BoE?



Financial markets price (downside) risks, a mean not a mode



What is the Lesson of The Big Short?



Macro/Markets - Conclusions

- ► The Policy Consensus had been highly localised in its effects. Neither it, nor Globalisation, catered for most localities.
 - 1. Macro Institutional doubts about Brexit have been fleeting
 - 2. Brexit-related risks perceived as being about weaker future growth rather than the UK losing institutional strengths
 - Instead, past institutional strengths allowed policy easing which kept Brexit adjustment costs low-ish (2% GDP)
 - 1. Markets Financial markets price means not modes
 - Updating risks to a modal/central view has potentially large effects on market prices
 - 3. Identifying what beliefs a view is conditioned on is as important as the view itself.
- ► UK...a Big Short or not? Institutions will be key and markets will reflect that.



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